



All Round
Supplies®

ARS Link

Quarterly news
to keep you informed

Issue 21

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WHAT'S NEW - Darwin Branch has a Major Upgrade...

With the successful completion of the Power & Water Corporation (PWC) Tender, All Round Supplies (ARS) has reaffirmed its commitment to the Northern Territory market with an upgrade to the Darwin Branch facilities. New showroom and staff are waiting to greet customers so if you're in Darwin drop in and see the change for yourself.

Recently employing an Internal Sales Representative, Kerryn Seymour, is one of many ways the branch has improved its customer service. 'Getting to meet and know our Darwin customer's is an important part of my work journey,' said Kerryn.

Along with a new face, Darwin Branch has improved their facility with a new walk-in sales showroom displaying a range of products including a number of products from our new range of

safety products. To ensure you do not miss our branch, we have now installed a number of signs on our front fence highlighting our main suppliers.

Through our success with PWC, ARS has expanded the number and range of PWC approved products we keep in stock. Keeping with our company strategy followed in other states, ARS makes it simple for contractors working on either a utility or private project to find the right materials for their next Job. Our philosophy of a One-Stop-Shop means contractors do not have to waste time chasing around town to get the materials they need.

ARS has also produced PWC specific product catalogues along with a range of general brochures to make it easy to view our extensive range of products, this includes: Street Lighting, Pole

Mounted Transformer, Insulated Conductor Accessories, Bare Conductor and Accessories, Terminations & Joints, Service Link and there are more catalogues to come....

Overall ARS has 14 years of experience as a specialist distributor of Electrical Infrastructure materials and is committed to the continued development of the industry, providing products and services that customers require; offering specialist technical advice and the peace of mind of quality Utility Approved materials.

Please contact Phil Baily, Darwin Branch Manager, and the team at our Darwin Branch to discuss how we can help your business.

New contact details are:
3/8 Albatross St WINNELLIE NT 0820
P: 08 8947 5300, F: 08 8947 6910
Darwin@all-round-supplies.com.au



View our Safety Products. Contact us today to get a copy of the Safety Products Brochure!

Stay hydrated this season with a **FREE 5L Cooler KEG** when you purchase **\$500 worth of Safety Products!***

*Conditions apply. Ask an ARS Sales Person for further details.



HURRY
Offer ends
31st May
2014!*



Electrical
Infrastructure
Products



Green Energy
Products



Power
Products

More Inside... Safety Services, Safety Update, Hand Protection, About ARS Staff, NECA News and more...

Problem solved by MR.TU By David Conyngham from IAC Safety Services

There is great news for Accredited Service Providers (ASPs) in regional NSW. IAC Safety Services® Pty Ltd, in collaboration with Mid Coast Safety and Training, has creatively solved the problem of regional ASPs having to travel long distances to designated training centres to achieve their annual statutory refresher training.

ASPs raised this problem during the recent round of NECA Industry Briefing Nights which were held across NSW. Currently the ASPs are not only faced with the cost of training and assessment services, but also travel costs, downtime issues and sometimes having to pay overnight accommodation for staff. There are also WHS considerations when traveling these long distances. This situation has been expensive and inefficient for a long time. In considering this problem Duane Bligh of Mid Coast Safety and Training had a couple of sleepless nights, which led to the development of the MR.TU solution.

MR.TU the Mobile Refresher Training Unit, consists of a purpose built hydraulic pole ram which raises a 10Kn, 6 metres high pole (to simulate pole top release and rescue, and close approach to overhead power line skills), mounted on the back of a 13M EWP truck (to simulate EWP escape, release and rescue skills).

MR.TU also has a full scale 3 phase power supply (for polarity, phase and neutral identification and PSI testing), a fault test board and a service meter board (enabling fault finding

and comprehensive electrical tests to occur). Also traveling with MR.TU are resuscitation manikins and CPR training simulation De-Fibrillation Units. It really is the complete package when it comes to both training portability and convenience.

MR.TU is not only for ASPs. It can also be used to train and assess both commercial and domestic electricians to ensure that they remain current with their WHS emergency procedure training requirements.

Remember that IAC Safety Services® Pty Ltd can also assess ASPs in their Electrical Safety Rules and provide notification to the Network Operator's Compliance Officers on your behalf, (with your permission of course), saving you the administration hassle. We will also stamp your passports once you have demonstrated your competence.



NECA members are eligible for a discount, Just mention code: MR.TU 09/13. To get more information about getting MR.TU to you, or to book a site visit ph: 1300 887 317.

SAFETY UPDATE

brought to you by Endeavour Energy

GROUND SUBSIDENCE UNDER EWP OUTRIGGER

Causal Factors

Ground subsiding under EWP outriggers, causing the outrigger to slip off the plastic ground pads resulting in EWP leaning and boom hitting pole.

An investigation has commenced and the EWP has undergone a structural inspection.

Fleet has been asked to review the use of hardwood packing and plastic ground pads for stabilising vehicles.

Actions to be taken:

- Ensure that the ground under the outrigger is firm and solid. Careful assessment of how close to the edge of the roadway / track or compacted ground needs to be included.
- Plastic ground pads (stock code 1557628) are to be used in all situations.
- If these conditions cannot be achieved, then the EWP must be repositioned to a location where the ground is firm and level.

Procedures, WPIs or SWMS to adhere to:

GNV 1005 - CONDITIONS COVERING THE USE OF ELEVATING WORK PLATFORMS FOR WORK ON OR NEAR THE COMPANY'S NETWORK
SWMS – 1.032 - Operating, Locating, Stabilising and Relocating Plant or Equipment

For more information, refer to Endeavour Energy Hazard Alert No. 27-13. Issued: 1 July 2013



Image of Stabiliser leg and ground subsidence

CABLE SHORT LENGTHS LIST

SAVE SAVE SAVE!

List Updated Monthly

REGISTER TODAY!

Send an email to marketing@all-round-supplies.com.au with the subject line 'Cable Shorts' to receive the monthly cable short cuts promotion or call your local branch for a list.

Are your Hands Protected whilst working?

Endeavour Energy's recent Hazard Alert spoke about hand injury whilst using jointers knife and proved that this was one of the most common injuries amongst ASPs following an initial investigation showing that almost 20% of the total recordable incidents for 2012/2013 were related to hand, finger or thumb injuries.

An example of a recent incident that has occurred was with a worker stripping one core of a high voltage aerial bundled cable(ABC) using a jointers knife with shoe, when it slipped and made contact with his thumb on the opposite hand resulting in a serious injury. The incident has resulted in a lost time incident and an ICAM investigation being conducted.

To reduce the risk of a hand injury occurring, it is important to wear cut resistant gloves (hand protection) where identified as necessary by the WHRA or relevant SWMS for a specific task. Workers should also be reminded that the ergonomic position of their body and hands is essential to site safety and should be incorporated into the WHRA. Considering the potential risks for contact with yourself, workmates or other objects due to sudden unexpected tool movement and ensuring that the knife or other tools are used for their intended use, are also crucial in hand protection.

Procedures, WPIs or SWMS to adhere to include the following:

- GSY0067 – Personal Protective Equipment.
- SWM 6.022 – Erect ABC and CCT conductor

- SWM6.025 Install / Augment Overhead Conductors

Information based on Endeavour Energy Hazard Alert No 42-13. Issued: 22 November 2013.

For product information for hand protection contact All Round Supplies on 1300 087 579 or visit all-round-supplies.com.au



Notice board:

- **Safety Link Product Brochure NOW AVAILABLE!** ASK IN-STORE FOR YOUR COPY.

Welcoming Barrie Worth - our new Account Manager in Newcastle.

A bit about Barrie...

Barrie is 50 years of age and grew up in Taree NSW. His married to Vanessa, with seven children and four grandchildren. His passions in life are family, golf and restoring classic cars.

Barrie spent most of his life self-employed with businesses ranging from the family funeral home, trucking company and real estate offices.



He comes to All Round Supplies after a 5 year stint in Townsville owning an earthmoving business specialising in electrical pit and pipe work.

Welcoming Kerryn Seymour - our new Internal Sales Rep in Darwin.

A bit about Kerryn...

Born & bred Darwinite, Kerryn's parents moved here in the late 60's and began their very own building company, along with the re-build of Darwin in 1975 after Cyclone Tracy (Xmas 74).

Kerryn has always been involved in the building industry with previous employment roles seen her in the field of, an Architect Firm, Glass Industry & then lastly at a Hot water/solar company.

When not working, she loves spending time with her family of three boys and two dogs, as well as garden-



ing. She owns a number of floor looms and has recently purchased a spinning wheel – Kerryn enjoys working with her hands and the woolly fibres of merino.

10 Years of Service with ARS: Congratulations to Michele Hellyer

From Earl Palfrey (Managing Director)

Congratulations to Michele on being the inaugural recipient of a 10 year service award with ARS. Michele's initial role was an administration role, where she was our "Jack of all Trades" from our humble beginnings of one branch in Sydney. During her 10 years with ARS Michele has experienced a lot of change both at work and in her personal life (having twins and relocating to Newcastle from Sydney) which has presented her many challenges to overcome. Her willingness to accept these challenges and beat them, has resulted in her becoming the Newcastle Branch Manager.

Again thank you and well done, and maybe you can be the first to reach 20 years?



The National Electrical and Communications Association (NECA) is calling for a strong and unified voice from the electrical industry in support of its recently launched campaign targeting Distribution Network Service Providers (DNSPs) and Networks NSW.

NECA has developed and is implementing a campaign targeting DNSPs and Networks NSW to call for the introduction of a single, standard contract to link clients (ie: Developers) and contractors (ie: Level 1 Accredited Service Providers - ASPs) with network construction projects.

The campaign, initiated following numerous and ongoing industry complaints from ASPs about discrepancies between DNSP's contractual terms and conditions, aims to bring the matter to Networks NSW's attention as well as to a state ministerial level. NECA considers these new DNSP contractual obligations to neither be fair, efficient nor in the industry's interest.

To achieve its aims and authoritatively represent the entire industry, NECA is calling for support from all NECA members as well as all electrical industry members who may not be members of NECA.

"We need the support of all ASPs to add their voices to NECA's to create a strong and unified voice for the electrical industry on this issue," Oliver Judd, Executive Director, NECA NSW & ACT said.

Pressure in the market

"NECA has been made aware of commercial pressure being made on ASPs by DNSPs to sign to sign ASP 1 Authorisation Agreements and similar contractual documentation being forced upon level 3s," Oliver Judd said.

"On 20 June '13, Ausgrid hosted a regular ASP/1 Safety Seminar at its premises where it introduced a document titled 'ASP/1 Authorisation Agreement' and indicated this document was to be introduced effective from 1 July '13.

"A number of NECA members contacted us to express their concerns with this contract. The most significant concerns include:

- Ausgrid has chosen to release and introduce such a significant document without consultation with other DNSPs, ASP/1 companies, NSW Trade and Investment and Network NSW.
- There has been no time to review, understand or negotiate.

"NECA has sought legal advice relating to the implementation of the contract and has been advised the course of action taken by Ausgrid may be contrary to the principal objects of the Energy Services Corporation Act 1995.

"By failing to properly consult with industry, NECA is concerned Ausgrid may be acting outside the powers and objects conferred upon it by the legislation," Oliver said.

"NECA understands Network NSW is trying to move the electrical industry forward, which has included positive engagement with private industry. However, with regard to ASP/1 works, NECA Believes DNSPs should be improving the customer experience for builders, developers and factory owners, by making it quicker, cheaper and easier for electrical power to be connected.

"Feedback NECA has received from Essential Energy and Endeavour Energy is they do not require, and indeed have rejected, these Ausgrid contracts.

"As a result, NECA is requesting urgent action be taken regarding these contractual issues and the implementation of the 'ASP/1 Authorisation Agreement' and the 'ASP/3 Design Contract Connection' not progress until:

- It is reviewed by the industry. This review to include NSW Trade and Investment, Networks NSW, Endeavour Energy, Essential Energy, the customer consultative group and the ASP/1 companies who are the most affected.
- It has been amended in accordance with current laws, and is in keeping with the codes of practice issued by government bodies and is keeping with the stated direction of Networks NSW and the objects of all applicable legislation.
- A common approach is developed and adopted by all three DNSPs.

"In response to meetings already initiated by

NECA to discuss the issue, Networks NSW has indicated a preparedness to have discussions with the DNSPs, specifically Ausgrid, to amend the ASP 1 Authorisation Agreement to include a dispute resolution procedure allowing for binding decisions to be made by an independent third party," Oliver said.

"While this measure is a good, first step, in the process of change, NECA has requested consideration be given to an amnesty period allowing ASPs the right to refuse to sign the contract until such time the Dispute Resolution Procedure had been incorporated."

Driving the campaign forward

To help drive the campaign forward, NECA has formed a consultative committee representing the various ASP levels including:

Garrie Chappelow – Executive Committee Representative; Victor Liondas – Level 1; David Conyngham – Level 2; and Ian Lawrence – Level 3.

NECA is also aware there are a significant number of additional problems manifesting in this segment of the industry. In particular: the lack of available training for ASPs recognised by the DNSPs; a fair dispute resolution procedure; and the effect of DNSP operational inefficiencies in terms of, but not restricted to, tendering, planned outages, inconsistent payment terms, and defect liability, which result in additional business costs to ASPs.

"NECA is acutely aware of the need to rectify these issues before the electrical industry is privatised," Oliver said.

"These types of issues are seriously affecting the businesses of the many electrical contractors who regularly contract to undertake work in this area of the industry. NECA is effectively bringing these issues to Network NSW's attention in order to seek a level of consistency across each of the three DNSP business entities."

A dedicated ASP page has been made available at www.neca.asn.au

"This will be regularly updated with the latest information," Oliver said.

"There is also a space available for industry members to sign up to the campaign (including non NECA members) to add their voice to NECA's. If you leave complete NECA's ASP feedback form, a NECA representative will contact you to discuss any issues you may have experienced, and will hopefully form part of our lobbying efforts."

For more information contact: 02 9744 1099 or visit: www.neca.asn.au



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